

CHILDREN'S CLOTHING PRICING GUIDE FALL / WINTER

Each consignor should use their own best judgment to establish fair prices for their items. Keep in mind that shoppers attend the sale looking for bargains. Items in perfect condition should be priced at least 50% off retail. Things priced too high will not sell.

ITEM	3-12 MO	18-24 MO	2T – 4T	5 - 7	8 - 12
Winter Jackets	\$7.00	\$9.00	\$11.00	\$13.00	\$16.00
Winter Coats (Long)	\$9.00	\$11.00	\$13.00	\$15.00	\$19.00
Lightweight Jackets	\$6.00	\$6.50	\$7.00	\$8.00	\$9.00
Denim Jackets	\$6.00	\$7.00	\$8.00	\$9.00	\$10.00
Raincoats	\$5.00	\$6.00	\$6.50	\$7.00	\$8.00
Snow Suits	\$9.00	\$11.00	\$13.00	\$17.00	\$19.00
Hat/Mitten Sets	\$3.50	\$4.00	\$4.50	\$5.00	\$5.50
Skirts	\$4.00	\$5.00	\$6.00	\$7.00	\$9.00
Better Dresses	\$6.00	\$7.00	\$9.00	\$11.00	\$13.00
Casual Dresses	\$5.00	\$6.00	\$7.00	\$8.00	\$9.00
Boys Dress Pants	\$4.00	\$5.00	\$6.00	\$7.00	\$9.00
Sports Jackets	\$5.00	\$6.00	\$8.00	\$9.00	\$11.00
Cardigan Sweaters	\$5.00	\$6.00	\$7.00	\$8.00	\$9.00
Pullover Sweaters	\$5.00	\$6.00	\$7.00	\$8.00	\$9.00
Blouses/Shirts	\$3.50	\$4.50	\$5.00	\$6.00	\$7.00
Turtlenecks/Tops	\$4.00	\$4.50	\$5.00	\$6.00	\$7.00
Long-Sleeved Polos	\$4.50	\$5.00	\$6.00	\$7.00	\$7.50
Pajamas	\$3.00	\$4.00	\$5.00	\$5.50	\$6.00
Sweat Shirts	\$4.00	\$4.50	\$5.00	\$7.00	\$8.00
Sweat Pants	\$3.00	\$4.00	\$5.00	\$6.00	\$7.00
Blue Jeans & Cords	\$4.50	\$5.00	\$6.00	\$7.00	\$8.00
Overall Pants	\$5.00	\$6.50	\$7.00	\$7.50	\$8.00
One Piece Outfits	\$5.50	\$6.50	\$7.50		
Cotton Pants/Leggings	\$3.50	\$4.50	\$5.00	\$5.50	\$6.00
Slippers	\$2.00	\$2.50	\$3.00	\$3.50	\$4.00
Shoes	\$4.00	\$4.50	\$5.50	\$6.00	\$7.00
Boots	\$4.00	\$5.00	\$6.00	\$7.00	\$8.00

Brand New – Add 20%

Pricier Brand Names (i.e. Nordstrom/Ralph Lauren) – Add 20%

Bargain Store Brands (i.e. Target/Old Navy) – Subtract 20%

MATERNITY CLOTHING PRICING GUIDE

Short-sleeved Tops, Knit	\$7.00
Long-sleeved Tops, Knit	\$8.00
Short-sleeved Shirts, Cotton	\$7.00
Long-sleeved Shirts, Cotton	\$8.00
Dress Blouses	\$11.00
Sweaters	\$13.50
Blazers / Jackets	\$15.00
Stretch Pants	\$7.00
Blue Jeans	\$9.00
Overalls	\$11.00
Dress Pants	\$13.00
Shorts	\$6.00
Skirts	\$11.00
Casual Dresses	\$16.00
Better Dresses	\$26.00
Casual Two-Piece Outfits	\$16.00
Dressy Two-Piece Outfits	\$21.00
Suits	\$26.00

Brand New – Add 20%

Pricier Brand Names – Add 20%

Bargain Store Brands – Subtract 20%

Nursing Garments – Use Maternity pricing and add 20%

4CCN CONSIGNMENT SALE PRICING GUIDE

Each consignor should use their own best judgment to establish fair prices for their items. Keep in mind that shoppers attend the sale looking for bargains. Items in perfect condition should be priced at least 50% off retail. Things priced too high will not sell.

Premium brands or items in excellent/never-used condition – Add 20%

BABY GEAR/FURNITURE	FAIR CONDITION	GOOD CONDITION
Baby Carrier – Backpack	\$9.00	\$16.00
Bassinet	\$11.00	\$22.00
Bathtub	\$4.00	\$6.00
Beds/Cribs		
Wooden Crib	\$52.00	\$100.00
Toddler Bed	\$17.00	\$28.00
Portable Crib	\$22.00	\$31.00
Mattress	\$12.00	\$26.00
Breast Pump *Pumps only, no tubing or cups	\$22.00	\$52.00
Medela Pump-In-Style	\$42.00	\$81.00
Carriers/Slings		
Baby Bjorn	\$11.00	\$26.00
Other	\$11.00	\$20.00
Changing Tables	\$21.00	\$46.00
Changing Pad	\$4.00	\$7.00
Changing Pad Cover	\$2.00	\$4.00
Diaper Bag	\$11.00	\$18.00
Exerciser	\$12.00	\$19.00
High Chair	\$20.00	\$24.00
Wooden	\$22.00	\$32.00
Jumpers	\$9.00	\$14.00
Monitor	\$11.00	\$20.00
Video	\$27.00	\$49.00
Strollers		
Umbrella	\$5.00	\$9.00
Traditional	\$16.00	\$31.00
Double	\$35.00	\$55.00
Jogging	\$31.00	\$58.00
Double Jogging	\$42.00	\$68.00
Swings	\$21.00	\$32.00
Portable	\$17.00	\$28.00
Table/Chairs		50% of cost

OUTDOOR TOYS/EQUIPMENT	FAIR CONDITION	GOOD CONDITION
Baseball Glove	\$5.00	\$7.00
Basketball Hoop	\$16.00	\$21.00
Children's	\$6.00	\$9.00
3-6 yr Old	\$5.00	\$7.00
Bike	\$14.00	\$19.00
Bike Helmet	\$9.00	\$11.00
Bowling Set	\$7.00	\$9.00
Cars – Riding	\$6.00	\$11.00
Golf Set (Real)	\$31.00	\$51.00
Plastic	\$5.00	\$7.00
Picnic Table	\$11.00	\$16.00
Roller Skates	\$7.00	\$9.00
Rollerblades	\$11.00	\$21.00
Sandbox	\$7.00	\$13.00
Scooter	\$11.00	\$16.00
Slide/Climbing Structure	\$11.00	\$16.00
Swing	\$6.00	\$11.00
Tricycle	\$7.00	\$9.00
Wagon	\$11.00	\$21.00

TOYS/MEDIA	FAIR CONDITION	GOOD CONDITION
Action Figures – Superheros	\$3.00	\$4.00
Barbie Dolls, etc.	\$3.00	\$4.00
Accessories/Clothes	\$1.50	\$2.50
Activity Center/Gym – Infant	\$6.00	\$8.00
Activity Mat/Crib Based	\$4.00	\$6.00
Bath Toys	\$3.00	\$5.00
Blocks – Wooden w/ Wagon	\$4.00	\$5.00
Wooden/Plastic	\$3.00	\$4.00
Books – None under .25		
Baby/Board	\$2.00	\$3.00
Hardback	\$3.00	\$5.00
Paperback	\$1.25	\$1.50
Resource	\$3.00	\$4.00
Car/Truck/Vehicle		
Small	\$1.50	\$2.00
Matchbox/Hotwheel Sets of 3	\$1.50	\$2.00
Medium	\$2.00	\$4.00
Large	\$3.00	\$5.00
Craft Kit – Beads, Clay, etc.	\$3.00	\$5.00
Doll	\$4.00	\$6.00

TOYS/MEDIA Con't	FAIR CONDITION	GOOD CONDITION
Doll House		
Small/Plastic	\$6.00	\$11.00
Large/Wooden	\$16.00	\$26.00
Easel	\$6.00	\$11.00
Erector Set	\$11.00	\$15.00
Games – Board	\$3.00	\$5.00
Leap Frog/Electronic Learning	\$4.00	\$7.00
Cartridge	\$3.00	\$4.00
Lincoln Logs	\$7.00	\$11.00
Legos – Regular		
Small	\$3.00	\$5.00
Medium	\$8.00	\$11.00
Large	\$11.00	\$16.00
Legos – Duplo/Explore		
Small	\$6.00	\$8.00
Large	\$7.00	\$13.00
Magnadoodle	\$4.00	\$6.00
Polly Pockets Set		
Small	\$4.00	\$7.00
Large	\$7.00	\$13.00
Puzzle – Wooden	\$3.00	\$5.00
Cardboard	\$2.00	\$3.00
Rattle – Baby	\$2.00	\$3.00
Remote-controlled Toy	\$9.00	\$16.00
Ride-on Toy	\$6.00	\$11.00
Rocking Horse	\$6.00	\$16.00
Shape Sorter	\$3.00	\$5.00
Train Set – Model	\$32.00	\$52.00
Children's	\$7.00	\$20.00
Videos – Tape	\$2.00	\$3.00
DVD	\$4.00	\$6.00